



GOODWILL
INDUSTRIES OF NORTH FLORIDA

“Access without support is not an opportunity.”

– Dr. Vincent Tinto

Challenges and Opportunities



Keys to Success



A-STEP is a story told in 3 parts

Where do candidates find themselves once they complete their program?

How did A-STEP play a roll in the success?

What obstacles do they face getting back to school?

How did A-STEP help?

Where do candidates start?

How did they get to A-STEP?





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See us today!
44 E.

The A-STEP Story



Michael Downs

Welding

PROBLEM:

“I was involved in a major truck accident and suffer from PTSD.”

SOLUTION:

“A-STEP provided vocational assessment and support throughout my journey back to school.”





Liz Armstrong

Medical Assistant

PROBLEM:

“I was raised in foster care, earned my GED in my 20s and I had no family support.”

SOLUTION:

“A-STEP helped me with my GED from the state, career assessment, college enrollment, financial support and mentoring through my whole program.”

Mike Smith

HVAC

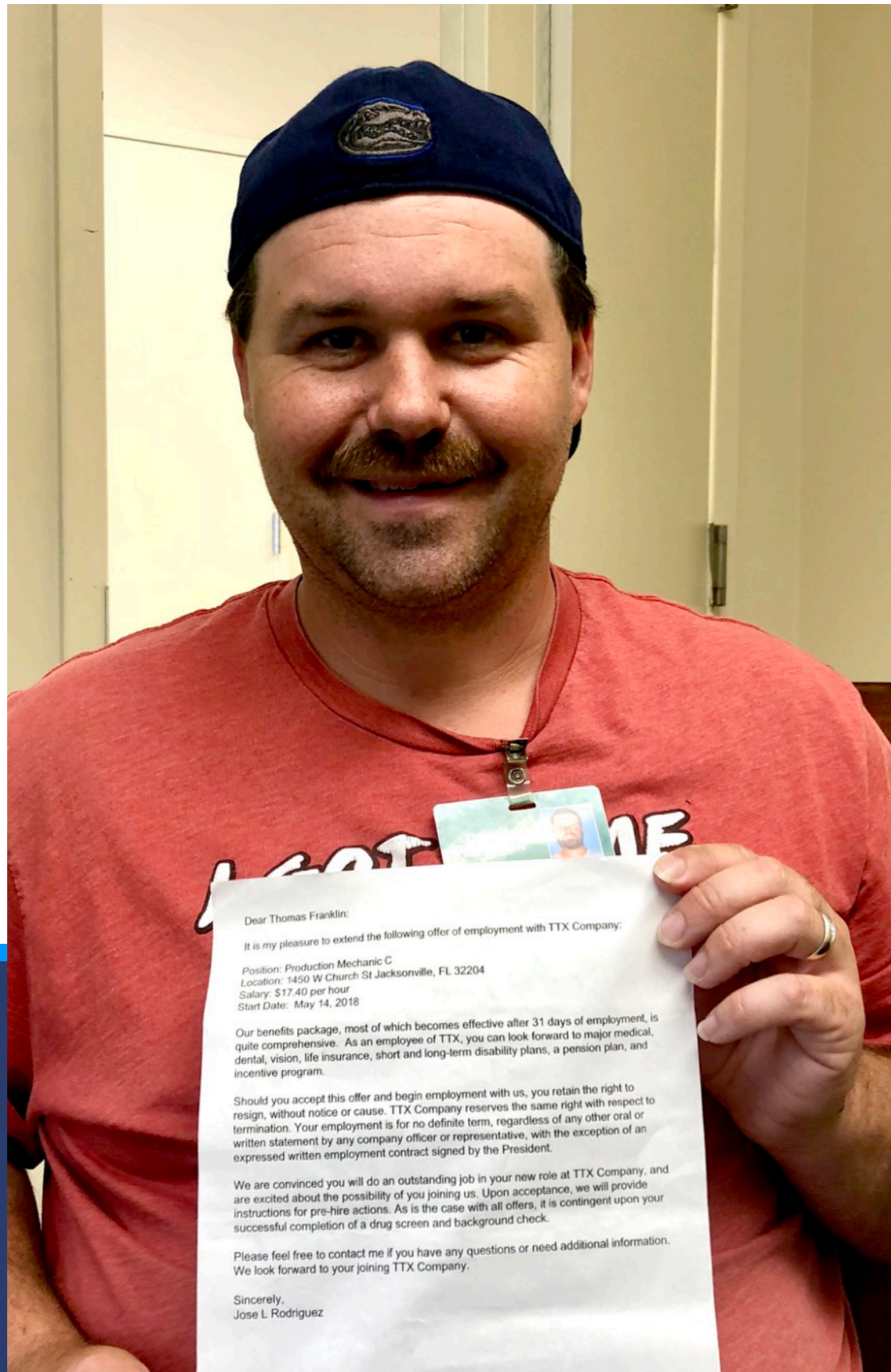
PROBLEM:

“I made several bad choices in my life that limited my options for a better career and did not qualify for financial aid.”

SOLUTION:

“A-STEP provided funding to help me stay in the HVAC program and assisted me in finding a good job with a company willing to hire felons.”





Thomas Franklin

Welding

PROBLEM:

“I am the father of 3 young girls, earning minimum wage and lacking education. Welding program did not offer financial aid.”

SOLUTION:

“A-STEP assisted with my first semester of classes until tuition was secured through America’s Promise Grant. A-STEP continued to support my transportation through gas cards.”



Outcomes





**Current A-STEP
graduation rate
since 2015 –**

79%

Sector / Fields of Study



A-STEP
candidates are
enrolled in —
or graduated
from ...

**Technical
Certifications**

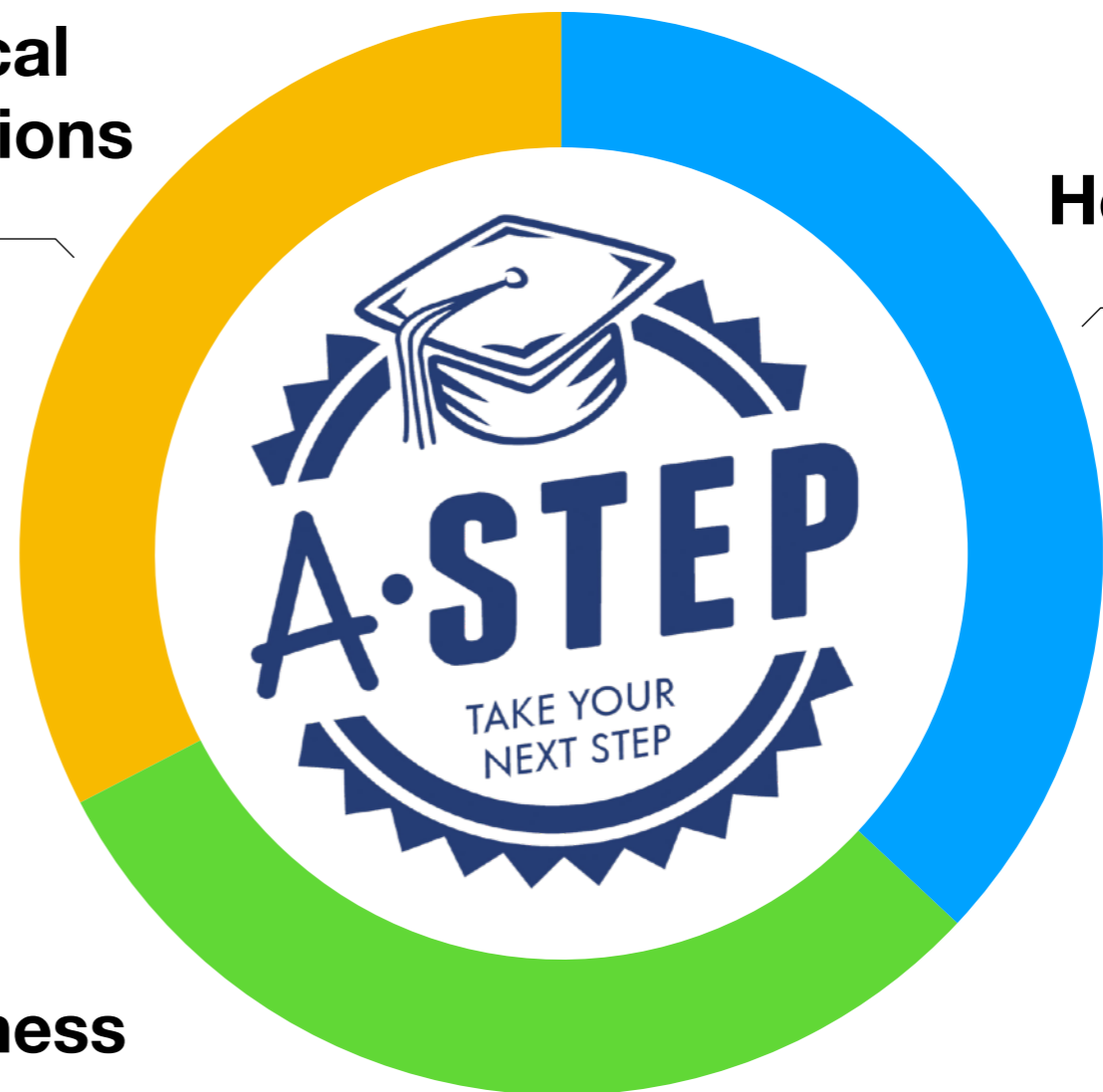
33%

Healthcare

37%

IT / Business

30%



100%

**A-STEP graduates
are employed in the
field/sector of degree**





**Average wage
increase after
graduation**

45%

A-STEP is cost effective



\$1,762

**Average Per Student
Investment in Gap Funding**

Total budget for 2018

\$215,000



- **Full-Time Program Manager and Part-Time College Navigator**
- **There are 52 Students Enrolled**

The Future of A-STEP





**In the next 5 years A-STEP
looks to serve over**

200

candidates per year



**In the next 5 years A-STEP
strives to graduate**

100

candidates per year

Organizational Chart



**One
Program
Manager**

Five College Navigators



**Case load of
40 candidates**

**Case load of
40 candidates**

**Case load of
40 candidates**

**Case load of
40 candidates**

**Case load of
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“No significant learning can occur without significant relationships” -

- Dr. James Comer

